

# Unbeatable Quality *Exceptional Service*

WE DESIGN IT. WE CRAFT IT. WE DELIVER IT.



ETHAN ALLEN®

— 90 YEARS OF INNOVATION —

HOW ETHAN ALLEN CRAFTS  
an experience  
like no other

We've spent 90 years building a reputation for quality and personal service.

**Our secret: vertical integration. From design to production to delivery, we own every step.**

We make nearly 75% of our products in our North American workshops to an exceptional level of quality.

With the personal service of our designers, combined with our cutting-edge design technology, we make every design relevant to the way you live.

Our craftspeople bring your vision to life. Our Premier In-Home Delivery specialists bring it home.

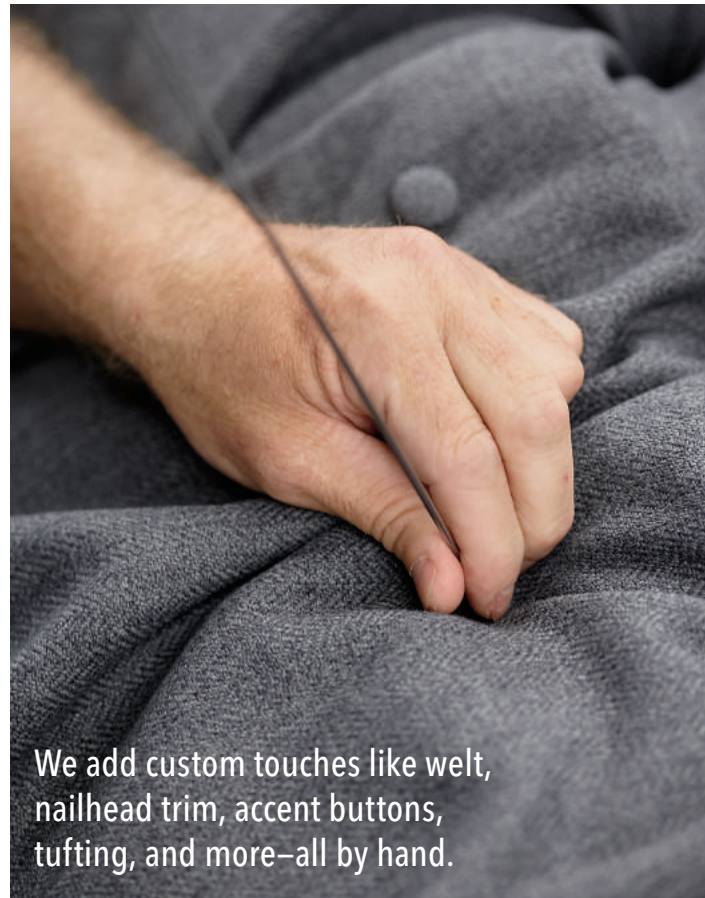
Vertical integration: It's the key to our success—and what makes the Ethan Allen experience so special.

**FAROOQ KATHWARI**  
CHAIRMAN & CEO





It can take as many as seven hides to upholster a leather sectional. We cut and color-blend every hide by hand.



We add custom touches like welt, nailhead trim, accent buttons, tufting, and more—all by hand.



Our Silao workshops are 3-time winners of Great Places to Work® Mexico certification and have earned recognition for environmental and social responsibility.



Much of our fabric upholstery comes to life in our workshops in Maiden, NC, an area with a generations-long history of crafting fine furniture.



WE BRING  
**exquisite  
upholstery**  
TO LIFE

Our artisans start with kiln-dried or engineered hardwood frames, many of which we source from sustainable forests.

We add low-VOC and CertiPUR-US® certified foam and fiber batting, plus custom-fit springs.

Around each frame, we hand-tailor the finest fabrics and the finest leathers, ensuring that each meets the highest standards of quality.

**Choose your frame, your fabric, and your flourishes.  
We'll make everything to order.**

# Shelton SOFA

Shelter silhouette with fashionable flare arms. Hand-applied nailhead and diamond tufting. Shelton's unmistakable "stop-and-look" glamour takes shape in our North American workshops.

**NEW!**

NATHALIE CHAIR  
RIBBED ALABASTER TABLE LAMP  
BLOSSOM CHINOISERIE WALL  
MURAL ON GRASSCLOTH

WE DESIGN IT. WE CRAFT IT. WE DELIVER IT.

**NEW**  
FROM OUR WORKSHOPS

# Ready-to-Ship

SOFAS

**216 CM SPENCER ROLL-ARM SOFA:**  
Drew Ivory or Dawson Pearl



**NEW**  
*CARLEN SOFA*

**216 CM CARLEN SOFA:** Drew Ivory

**234 CM SPENCER TRACK-ARM SOFA:**  
Drew Ivory or Dawson Pearl

**224 CM SHELTON SOFA:**  
Leo Ivory, Brass Nailhead

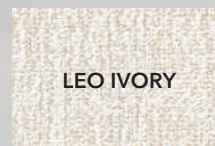
All the custom quality you love from Ethan Allen, now delivered faster than ever. We've taken our best frames, **tailored by hand** in our best-loved fabrics, and made them ready to ship.



DREW IVORY



DAWSON PEARL



LEO IVORY

# Monterey

## LEATHER SOFA

Slender track arms make it modern; loose cushions keep it utterly livable. Choose from dozens of leathers, or switch to fabric and add an easygoing waterfall skirt.

### NEW!

BRESLIN CHAIR  
GLASS FACETED HURRICANE  
BREWSTER LEATHER TRAY  
FLOWERS IN THE WIND  
ARTWORK  
LUXURY VINYL FLOORING



TAILORED BY HAND  
in our North American  
workshops in your  
favorite fabric or leather.

WE'VE EARNED  
OUR REPUTATION FOR

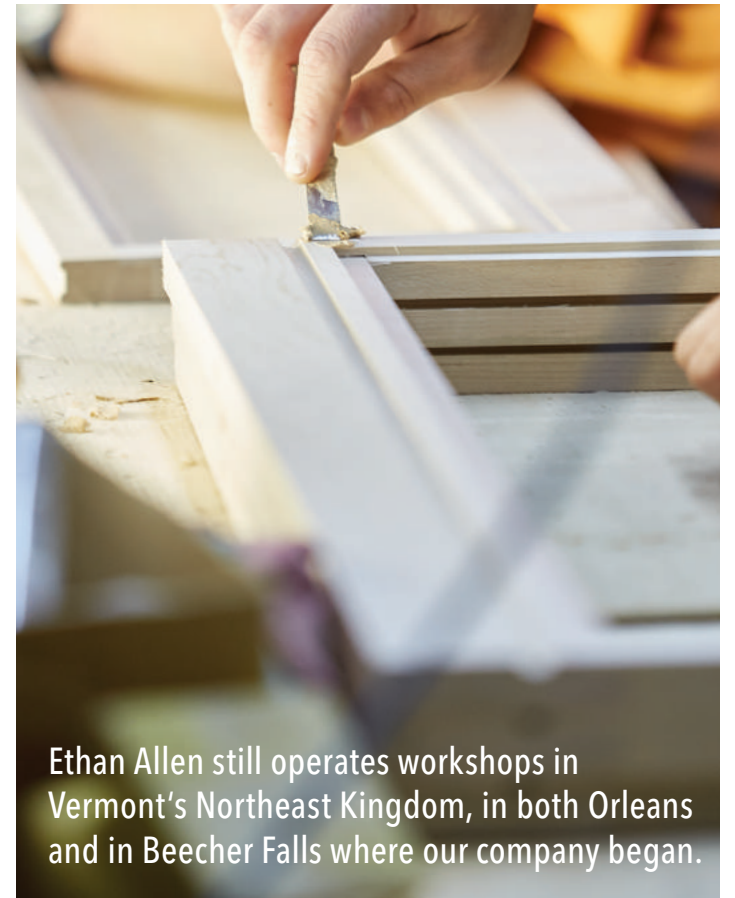
# quality & craftsmanship

Since our founding in 1932, we've built every piece of furniture to the highest quality standards.

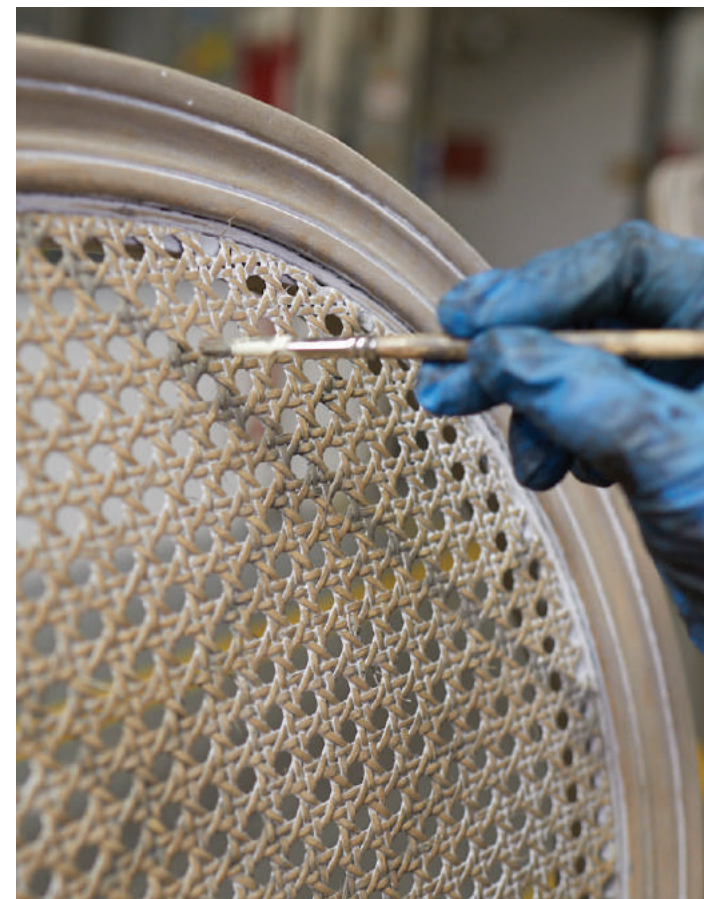
In our Beecher Falls, Vermont, sawmill, we mill logs into lumber; in our Pine Valley workshop, we receive lumber from U.S. suppliers. Our craftspeople can tell with one glance whether a piece of wood meets our quality standards.

In both Beecher Falls and Pine Valley, we kiln-dry every piece of milled lumber, which takes from four weeks to a year depending on the wood species. Cured lumber then goes to our Vermont and Honduras workshops to be crafted into exceptional furniture.

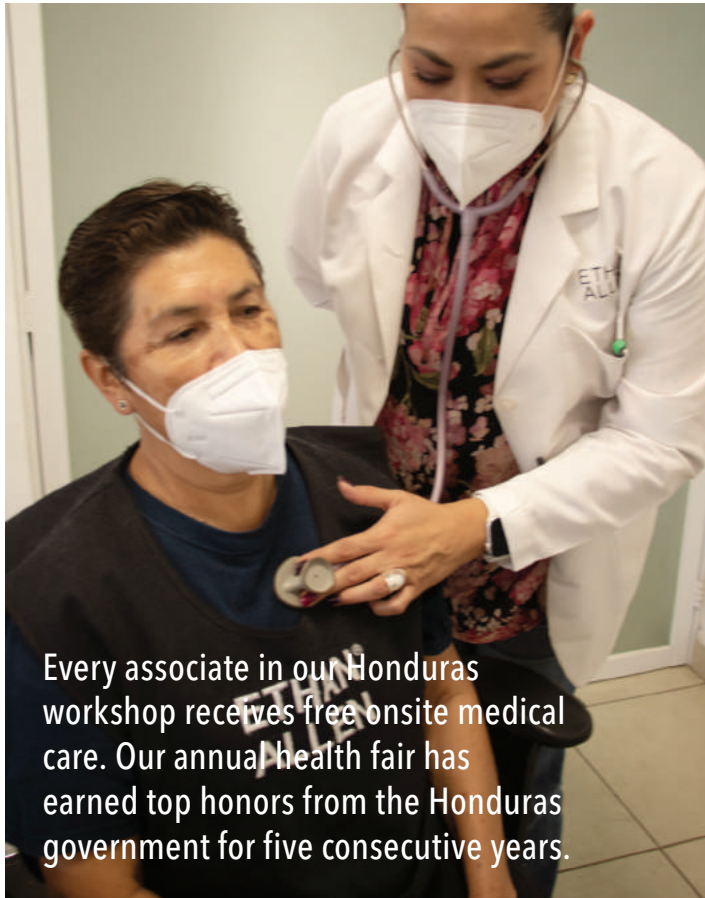
**Choose your frame, finish, and customizations.  
Our artisans will make your vision a reality.**



Ethan Allen still operates workshops in Vermont's Northeast Kingdom, in both Orleans and in Beecher Falls where our company began.



Our craftspeople still make every piece by hand using traditional techniques that stand the test of time. We still apply every finish and every exquisite piece of veneer by hand.



Every associate in our Honduras workshop receives free onsite medical care. Our annual health fair has earned top honors from the Honduras government for five consecutive years.



WE'RE DEDICATED TO  
**socially responsible  
& sustainable**

**MANUFACTURING**

All over North America, Ethan Allen's workshops are bringing custom-made furniture to life in ways that honor our planet, the home we all share.

We're Verified Sustainable & Legal by the Appalachian Hardwood Manufacturer's Association, proof of our commitment to responsible forestry. Since 2010, we've cut our carbon footprint by 30%.

All over the world, we're proud to champion fair labor standards and economic opportunity for every artisan.

**Choose to craft a better future. We'll make you proud to do business with us.**



**NEW!**  
COUNTRY WASHED  
WOOD WALLPAPER

# Quincy BED

Intricately cut posts, curved Sheraton headboard, classic cannonball finials—down to its antique brass fittings, Quincy is **crafted by hand in our North American workshops.**

**NEW!**  
REEDE CHAIR



**FINISHED BY HAND** using low-HAP and low-VOC elements that help to keep the air clean.



**NEW!**

**DESERT EVENING ARTWORK**  
Artist Jennifer Goldberger uses a mix of earthy tones, chalky pastels, and breathlessly scribbled zigs and zags to evoke a sense of contained energy.

# Cameron TABLE

Handcrafted in our North American workshops, with a precision-cut double pedestal and a planked top that we fit together by hand.



NEW  
OPTIONS  
FROM OUR  
WORKSHOPS

# Villa

## MEDIA & STORAGE

From freestanding media cabinets to expansive shelving and display space, Villa can be customized with open shelves, wood or glass doors, and your choice of finish.

WE DESIGN IT. WE CRAFT IT. WE DELIVER IT.



CRAFTED  
BY HAND  
with full crown  
molding—we never cut  
corners on quality.



# Vero Dunes

## OUTDOOR FURNITURE

Crafted from all-weather wicker over a sturdy, rust-resistant frame. Create this look, or something of your own, with the help of our designers.

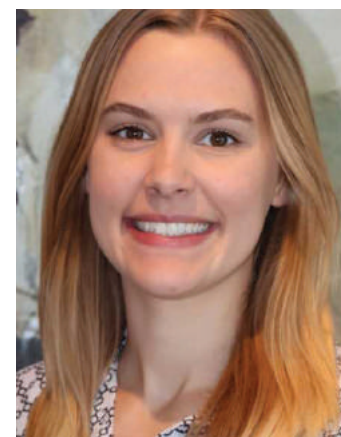
WE CREATE  
a place you'll  
love coming  
home to

Meet us in the Design Center, where you can be inspired by our showroom and samples, or at your home, where we can measure your space.

Send us texts, emails, chats, and your favorite pics to show us what inspires you.

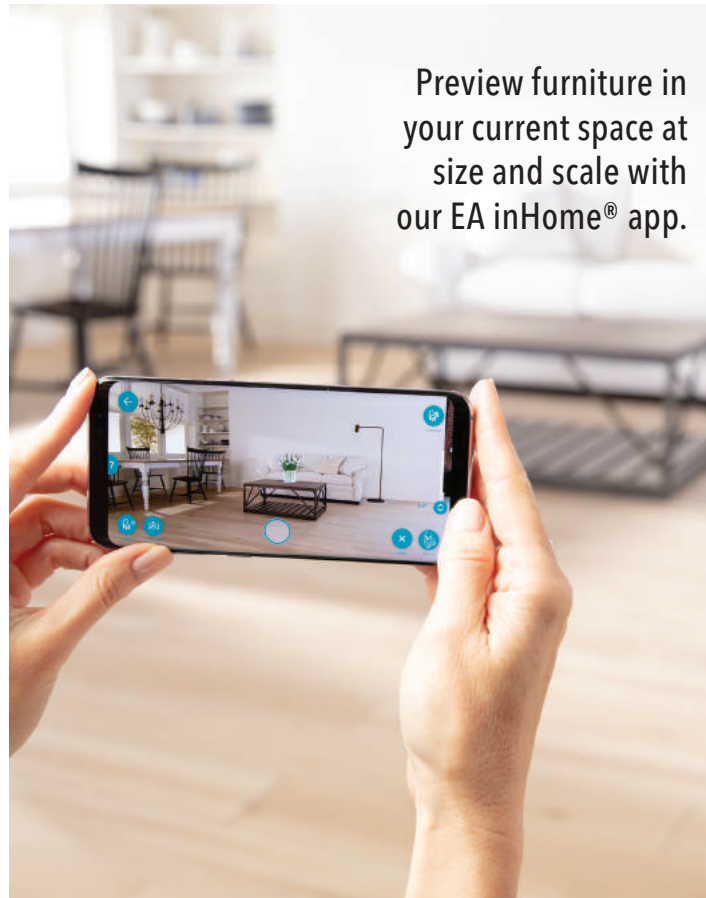
Your designer will create a 3D room plan; you'll work together until it's just right, from furniture and accents down to fabrics, finishes, and colors—all at no charge.

Meet us online, in the Design Center, or at your home.  
Our service will make you say "wow."

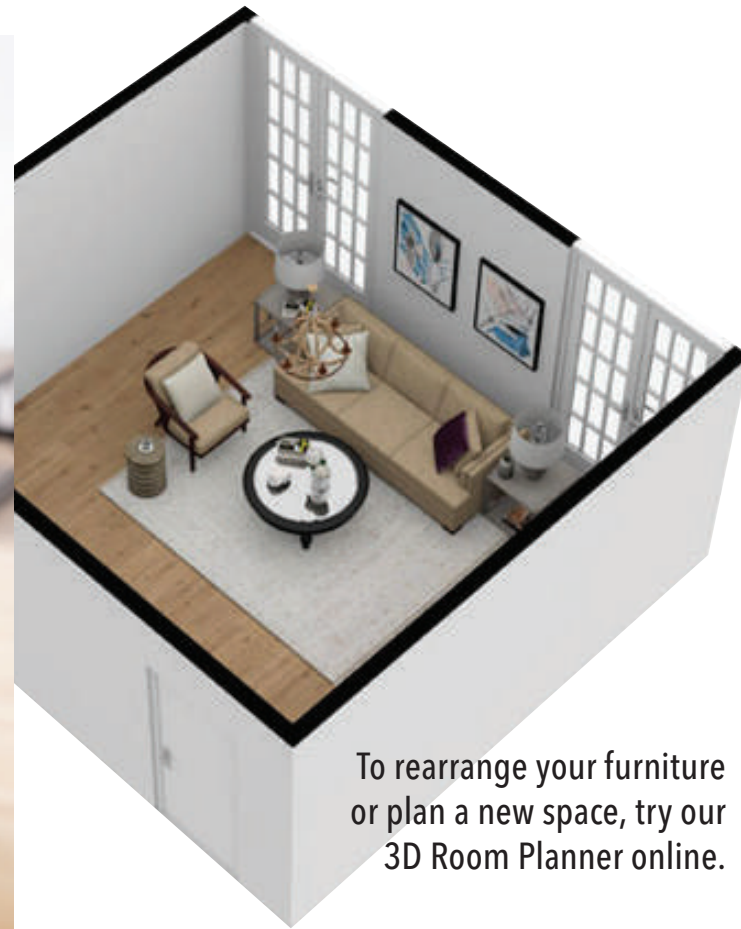


Work with your designer on all the details, or let them handle everything. They'll help you as little or as much as you like.





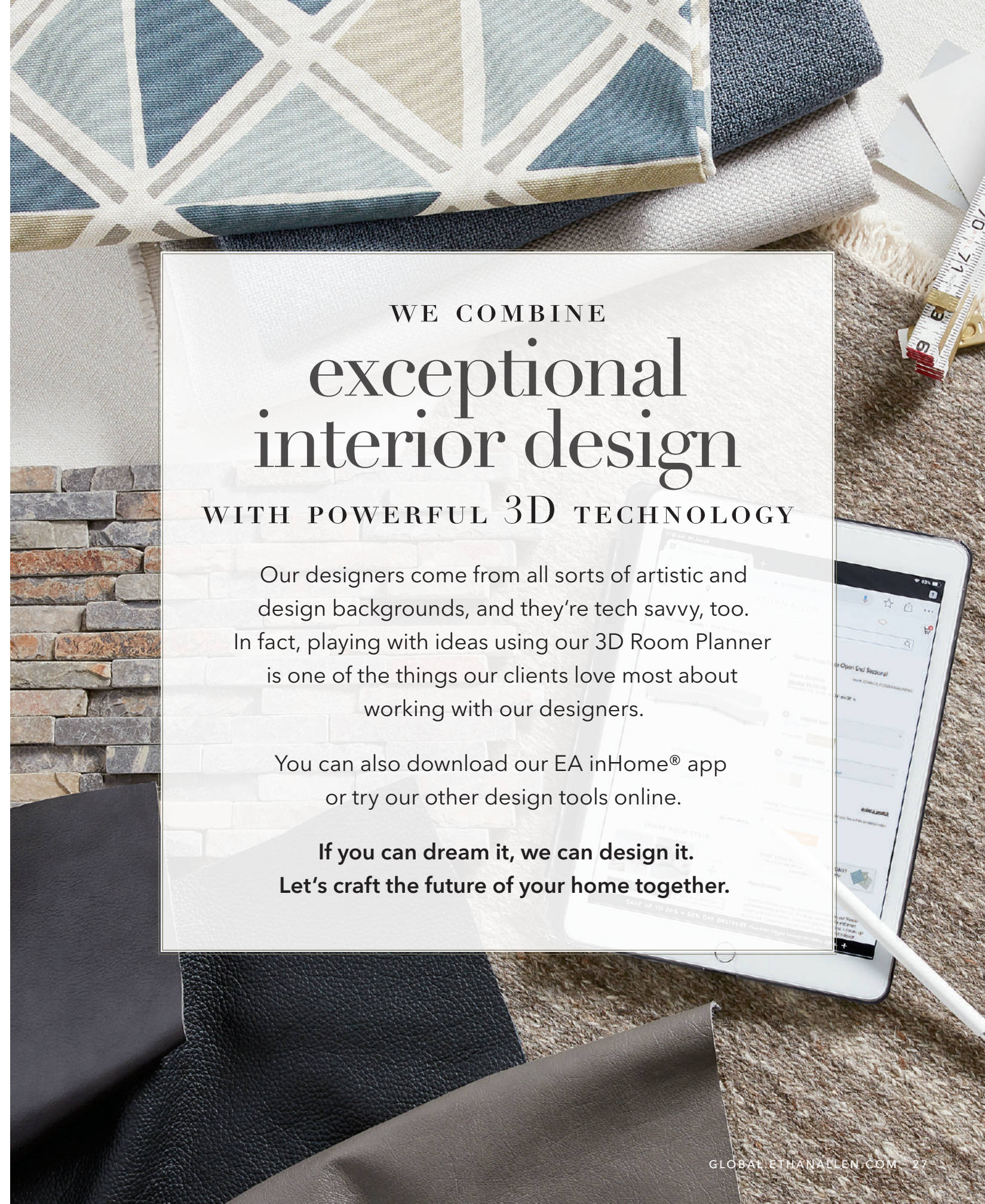
Preview furniture in your current space at size and scale with our EA inHome® app.



To rearrange your furniture or plan a new space, try our 3D Room Planner online.



This 3D room plan is so real—it's like time traveling to the future of your home. Just send a few measurements and tell us what you need. We'll take it from there.



WE COMBINE  
**exceptional  
interior design**  
WITH POWERFUL 3D TECHNOLOGY

Our designers come from all sorts of artistic and design backgrounds, and they're tech savvy, too. In fact, playing with ideas using our 3D Room Planner is one of the things our clients love most about working with our designers.

You can also download our EA inHome® app or try our other design tools online.

**If you can dream it, we can design it.  
Let's craft the future of your home together.**

WE CURATE  
**artisan-crafted  
accents**

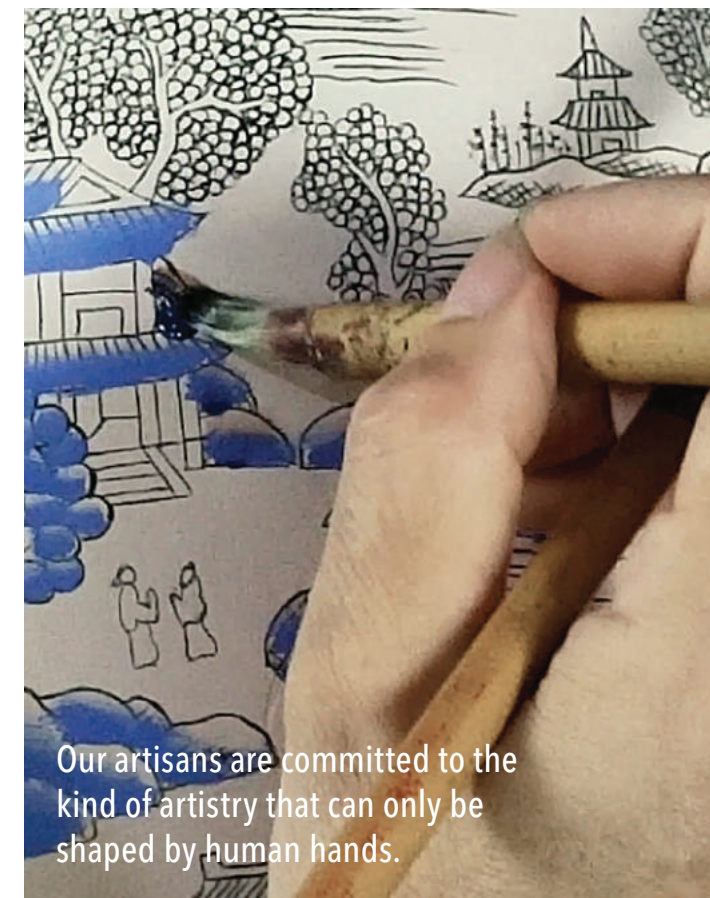
FOR EVERY ROOM

From grand crystal chandeliers to mattresses benchmade in the U.S.A., we offer exceptional handcrafted accents for every room in your home.

We build partnerships with the world's finest artisans, from rugmakers who weave and knot rugs by hand to ceramicists and makers of fine porcelain.

We curate trays handcrafted by artisans who meticulously place mother-of-pearl pieces over every surface. We select vases and jars carved from hand-polished alabaster stone, each made exclusively for Ethan Allen.

**Make your custom rooms truly extraordinary. We offer finishing touches you won't find anywhere else.**



Our artisans are committed to the kind of artistry that can only be shaped by human hands.



# Accent TABLES

Nothing puts the uniqueness of Ethan Allen's artistry on display like our one-of-a-kind accent tables. Each design is exclusive to us, crafted by artisans in a range of materials, and finished in everything from hand-applied gold leaf to hand-polished lacquer.



To craft the tops of our Nayeli nesting tables, artisans apply multiple layers of naturally occurring lacquer, water-polishing it to perfection before applying the next layer.

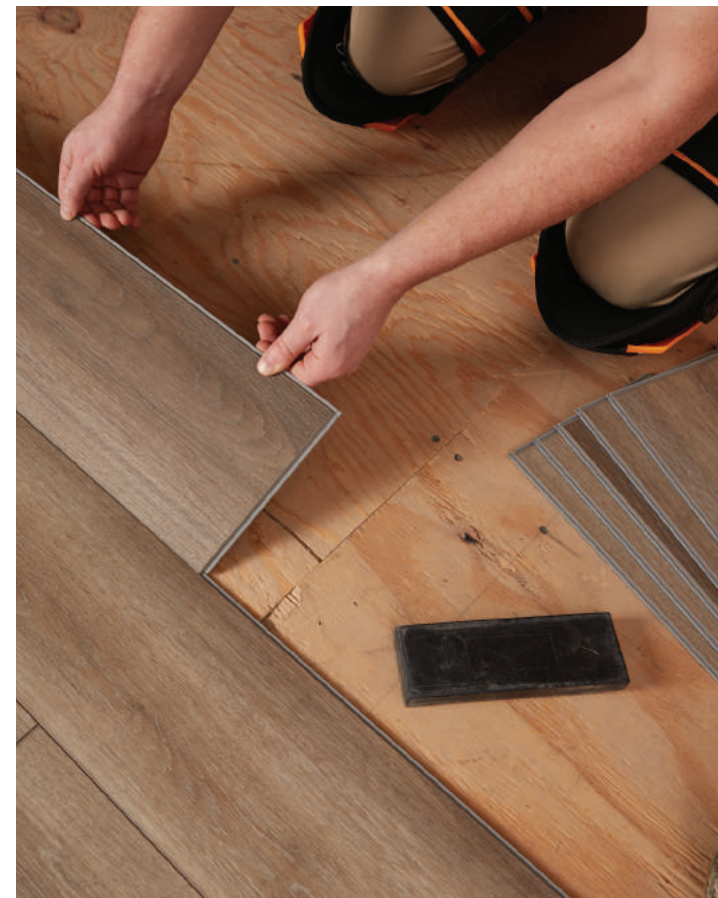






*NEW* **Luxury Vinyl Flooring**

Build a foundation for timeless design on quality that stands the test of time. Our Luxury Vinyl Flooring, available in a range of curated finishes and widths, installs over virtually any surface in a snap.



Experience the ease, convenience, and professionalism of Ethan Allen's Premier In-Home Delivery.



# Windows

Choose drapery fabrics, header styles, decorative trims, tapes, and borders; add shades or blinds plus drapery hardware to cap off the look.



Master artisans sew your drapery to order, adding custom features like weights so that each panel hangs beautifully.



# SHARE THE LOVE AS #EACELEBRATES90

We've shared some of our favorite iconic Ethan Allen designs; we'd love to see yours. Share your images and tag them @ethanallen for the chance to be featured on our website!

